



OUTSIDE SALES REPRESENTATIVE

We are currently seeking outside sales representatives to join our sales team.

Bullzeye Equipment & Supply rents & sells construction equipment and construction supplies. Bullzeye has a vast product line with 50,000+ unique items to sell. Since 2012, Bullzeye has worked to continually provide our customers with service that is unparalleled in our industry.

Benefits/Perks

- Competitive Compensation
- Paid Holidays, Vacation and Personal Time
- Company Vehicle
- Direct Deposit Program
- Medical Insurance
- Career Growth Opportunities

Job Summary

We are seeking a highly motivated and energetic Outside Sales Representative to join our Bullzeye team. In this role, you will generate leads, attract new clients, and close deals. Your responsibilities will include creating and submitting sales reports, building rapport with new and existing customers, evaluating their needs, and negotiating successful deals. The ideal candidate has an outgoing personality, exceptional customer service and negotiation skills, and a strong desire to close deals.

Responsibilities

- Develop rapport and build relationships with existing and potential customers through phone solicitations, onsite visits and office visits
- Travel to appointments and meetings with potential and existing customers
- Meet or exceed designated sales targets
- Create and implement an effective sales strategy
- Document all leads, sales, and customer interactions in customer relationship management (CRM) program
- Use best practices in negotiation and sales techniques to close sales
- Assist collections department when needed

Qualifications

- High school diploma/GED required
- Previous experience in sales
- Excellent negotiation and customer service skills
- Strong written and verbal communication skills



- Planning and organizational skills
- Strong math skills
- A positive attitude and ability to be persistent
- Valid driver's license with clean MVR

Pay: \$30,000 Base Per Year, 25% Commission of Profit

Schedule: Monday - Friday, Weekends as Needed
Flexible work from home options available.

Compensation: \$150,000.00 per year

ABOUT BULLZEYE EQUIPMENT & SUPPLY

Bullseye Equipment & Supply is an authorized distributor of construction and industrial equipment, hand & power tools, safety & security products, jobsite supplies, material handling, work clothing, and footwear. Our aim is to provide exceptional equipment and supply service along with competitive pricing to all of our customers, locally and nationwide. Whether the job requires plastic barricades or construction equipment, we provide the trusted brands and industry experience to enable our customers to take on whatever their project requires.

INTERESTED IN JOINING OUR TEAM?

As an equal opportunity employer, we value the relationships we have with our clients and our employees. We are always seeking qualified people who are eager to build a successful career with us. If you're interested, please fill out our application and we will review it as future openings and positions become available.

BULLZEYE EQUIPMENT & SUPPLY
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